

PIMCO Diversified Fixed Interest Fund – Institutional Class

Product Disclosure Statement

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Investor Services

PIMCO Investor Services
 Phone: 1300 113 547 (Australia)
 or +61 2 8823 2583
 Fax: +61 2 9151 4096
 Mail: GPO Box 804
 Melbourne VIC 3001
 Email: investorservices@au.pimco.com
 Web: pimco.com.au

Investment Manager

PIMCO Australia Pty Limited
 ABN 54 084 280 508
 AFSL 246862
 Level 19, 5 Martin Place
 Sydney NSW 2000
 Australia

Responsible Entity

PIMCO Australia Management Limited
 ABN 37 611 709 507
 AFSL 487505
 Level 19, 5 Martin Place
 Sydney NSW 2000
 Australia

A company of **Allianz** 

This Product Disclosure Statement (“PDS”) has been prepared and issued by PIMCO Australia Management Limited (“the RE” or “Responsible Entity”, “we”, “us”, “our”) and is a summary of the significant information relating to an investment in Institutional Class units in the PIMCO Diversified Fixed Interest Fund (“Fund”). It contains a number of references to important information contained in the PIMCO Institutional Class Reference Guide, which forms part of this PDS. Capitalised terms in this PDS have the meanings ascribed to them in the Glossary section of the PIMCO Institutional Class Reference Guide, unless the context otherwise requires.

You should consider both the information in this PDS, and the information in the PIMCO Institutional Class Reference Guide, before making a decision about investing in the Fund. The information provided in this PDS is general information only and does not take account of your personal financial situation or needs. You should obtain financial advice tailored to your personal circumstances.

The offer to which this PDS relates is only available to persons who are, in respect of Australian investors, Wholesale Clients (as defined in the PIMCO Institutional Class Reference Guide) and, in respect of New Zealand investors, persons who are Wholesale Investors (as defined in the PIMCO Institutional Class Funds New Zealand Investors Cover Sheet) receiving this PDS (electronically or otherwise) in Australia or New Zealand (as appropriate). New Zealand investors must read the separate PIMCO Institutional Class Funds New Zealand Investors Cover Sheet before investing in the Fund. You can request a copy of this Cover Sheet by contacting us.

This PDS does not constitute a direct or indirect offer of securities in the US or to any US Person as defined in Regulation S under the US Securities Act of 1933 as amended (“US Securities Act”). The RE may vary its position and offers may be accepted on merit at its discretion. The units in the Fund have not been, and will not be, registered under the US Securities Act unless otherwise approved by the RE and may not be offered or sold in the US to, or for, the account of any US Person (as defined) except in a transaction that is exempt from the registration requirements of the US Securities Act and applicable US state securities laws.

THE PIMCO INSTITUTIONAL CLASS REFERENCE GUIDE

Throughout this PDS there are references to additional information contained in the latest PIMCO Institutional Class Reference Guide (“Reference Guide”). The Reference Guide is available on pimco.com.au or you can also request a copy by calling PIMCO Investor Services on 1300 113 547 (Australia) or +61 2 8823 2583.

The information contained in the Reference Guide may change between the day you receive this PDS and the day you acquire the product. You must therefore ensure that you have read the Reference Guide current at the day you acquire the product.

UPDATED INFORMATION

Certain information in this PDS is subject to change. The RE will notify you of any changes to this information that have a materially adverse impact on you or other significant events that affect the information contained in this PDS. Any updated information which is not materially adverse may be updated and obtained online at pimco.com.au or by calling 1300 113 547 (Australia) or +61 2 8823 2583. A paper copy of the updated information will be provided free of charge on request.

1. About the Responsible Entity

THE RESPONSIBLE ENTITY

PIMCO Australia Management Limited is the responsible entity for the Fund. We are responsible for the day-to-day operation of the Fund and for ensuring it complies with the Fund's constitution ("**Constitution**") and relevant laws. This responsibility includes establishing, implementing and monitoring the Fund's investment objective and strategy. We are the issuer of units in the Fund and have prepared this PDS. Our responsibilities and obligations as the responsible entity of the Fund are governed by the Fund's Constitution as well as the Corporations Act 2001 (Cth) ("**Corporations Act**") and general trust law.

The RE has appointed State Street Australia Limited (ABN 21 002 965 200 AFSL 241419) as the custodian ("**Custodian**") and administrator ("**Administrator**") for the Fund. Subject to the relevant agreements between the RE and the Custodian/Administrator, the RE, at its discretion, may change the Custodian and Administrator from time to time and appoint additional service providers.

THE INVESTMENT MANAGER

PIMCO Australia Pty Limited ("**PIMCO**") is the Investment Manager of the Fund. Both PIMCO and the RE are members of the PIMCO Group, one of the largest investment managers in the world. As the Investment Manager, PIMCO will make investment decisions in relation to the Fund. PIMCO Group's history dates back to 1971 when it was established as a specialist fixed interest manager. The PIMCO Group has its head office in Newport Beach, California, USA with offices located in Hong Kong, New York, Austin, Toronto, Munich, Sydney, Singapore, Tokyo, London, Milan, Rio de Janeiro, Taipei and Zurich.

For Australian clients, the PIMCO Group has been managing fixed interest assets since 1997 and alternative assets since 2006. Through various holding company structures, the PIMCO Group is majority owned by Allianz SE. Allianz SE is a European based multinational insurance and financial services holding company and a publicly traded German company. The PIMCO Group, as at 30 June 2018, manages over US\$1.71 trillion (including non-third party assets) for investors around the world and employs over 740 investment professionals across all its offices.

PIMCO's goal is to provide attractive returns while maintaining a strong culture of risk management and long-term discipline. PIMCO's investment process emphasises well researched fundamental economic and credit analysis to identify value in market sectors and individual securities. It takes moderate risk across many different portfolio positions to ensure that no single risk dominates returns.

2. How the PIMCO Diversified Fixed Interest Fund – Institutional Class works

The Fund is a registered managed investment scheme under the Corporations Act and is governed by the Constitution. This means your money is pooled together with monies from other investors. This pool is used to buy investments that are managed on behalf of all investors in the Fund. The Fund's assets are acquired in accordance with the Fund's investment strategy. Investors receive units when they invest in the Fund. In general, each unit represents an equal undivided interest in the assets of the Fund subject to liabilities; however it does not give the investor an interest in any particular asset of the Fund. Your units will

represent the value of your investment in the Fund, referable to the relevant class.

APPLYING FOR UNITS

Investors can acquire Institutional Class units by completing the application form ("**Application Form**") accompanying this PDS. The minimum initial investment amount for Institutional Class units in the Fund is \$50,000,000.

The price at which units are acquired is determined in accordance with the Constitution ("**Application Price**"). The Application Price is, in general terms, equal to the Net Asset Value ("**NAV**") of the Fund referable to Institutional Class units divided by the number of Institutional Class units on issue and adjusted for transaction costs ("**Buy Spread**"). Assets are valued in accordance with the RE's valuation policy. At the date of this PDS, there is no Buy Spread, however, the Buy Spread for this Fund may change and we will not ordinarily provide prior notice. Any updates to the Buy Spread may be found on PIMCO's website.

The Application Price will vary as the market value of assets in the Fund rises or falls.

APPLICATION CUT-OFF TIMES

If we receive a correctly completed Application Form which we can accept, identification documents (if applicable) and cleared application money:

- before or at 2.00pm on a Business Day, the application will generally be processed on that Business Day. If your application for units is accepted, you will generally receive the Application Price calculated for that Business Day; or
- after 2.00 pm on a Business Day, the application will generally be processed on the next Business Day. If your application for units is accepted, you will generally receive the Application Price calculated for the next Business Day.

The RE will generally determine the Application Price of Institutional Class units on each Business Day.

MAKING ADDITIONAL INVESTMENTS

Subject to the above application cut-off times, you can make additional investments into the Fund at any time by sending us your additional investment amount and mailing, emailing or faxing a completed Additional Investment Form. The minimum additional investment into Institutional Class units in the Fund is \$500,000.

DISTRIBUTIONS

An investor's share of any distributable income is calculated in accordance with the Constitution and is generally based on the number of units held by the investor at the end of the distribution period.

The distributions you receive are generally assessable income and can be made up of both income and capital gains. Distributions are generally calculated based on the Fund's net income at the end of the distribution period divided by the number of units on issue. This gives a distributable income amount per unit. Your distribution entitlement is then determined by multiplying the number of units held by the distributable income amount per unit. An investor who invests during a distribution period may get back some of their capital as income.

The Fund generally distributes income quarterly at the end of March, June, September and December. Distributions are calculated on the last day of each period end (31 March, 30 June,

30 September and 31 December), and are usually paid to investors within 14 days of the period end. However the distribution at 30 June may take longer. The RE may change the distribution frequency without notice.

Investors in the Fund can indicate a preference to have their distribution:

- reinvested back into the Fund; or
- directly credited to their nominated bank account.

Australian investors who do not indicate a preference will have their distributions automatically reinvested. Such applications for reinvestment will be taken to be received prior to the next time the value of the assets of the Fund is determined after the relevant distribution period. There is no Buy Spread on distributions that are reinvested.

In some circumstances, where an investor makes a large withdrawal request (5% or more of the Institutional Class units on issue at the start of the relevant distribution period), their withdrawal proceeds may be taken to include a component of distributable income.

Indirect Investors should review their IDPS Guide for information on how and when they receive any income distributions.

ACCESS TO YOUR MONEY

Investors in the Fund can withdraw their investment by completing a withdrawal form (available at pimco.com.au) and mailing, faxing or emailing a scanned copy to:

PIMCO Investor Services
GPO Box 804
Melbourne VIC 3001
Fax: +61 2 9151 4096
Email: investorservices.transactions@au.pimco.com

There is no minimum withdrawal amount. Once we receive a withdrawal request, we may act on the withdrawal request without further enquiry if the withdrawal request bears an account number or investor details and (apparent) signature(s), or the investor's authorised signatory's (apparent) signature(s).

The RE will generally allow investors in the Fund to access their investment within seven Business Days of receipt of a withdrawal request, as provided under the Constitution. Withdrawal proceeds will be paid to an investor's nominated bank account.

This period of time may be extended further where the RE has taken all reasonable steps to realise sufficient assets but is unable to do so due to circumstances outside its control. In these circumstances the period of time for satisfying withdrawal requests is extended for such further period as those circumstances apply. In certain circumstances, such as when there is a freeze on withdrawals, you may not be able to withdraw your units within the usual period upon request. Your units will be withdrawn after the RE has accepted your withdrawal request and the applicable withdrawal price has been determined. The RE is not required to accept a withdrawal request in certain circumstances.

The price at which units are withdrawn ("**Withdrawal Price**") is determined in accordance with the Constitution. The Withdrawal Price, is in general terms, equal to the NAV of the Fund referable to Institutional Class units, divided by the number of Institutional Class units on issue and adjusted for transaction costs ("**Sell Spread**"). At the date of this PDS, the Sell Spread is 0.10%. However, the Sell Spread for this Fund may change and we will

not ordinarily provide prior notice. Any updates to the Sell Spread may be found on PIMCO's website. The Withdrawal Price will vary as the market value of assets in the Fund rises or falls.

The RE reserves the right to fully withdraw your investment if your investment balance in the Fund falls below the minimum balance amount as a result of processing your withdrawal request. The RE also reserves the right to fully withdraw an investor's investments in the Fund, upon giving 30 days' notice, if the minimum balance amount is increased and your holding falls below the minimum balance amount. At the date of this PDS the minimum balance amount is \$100,000. When the Fund is not liquid, an investor can only withdraw when the RE makes a withdrawal offer to investors in accordance with the Corporations Act. The RE is not obliged to make a withdrawal offer.

If you are an Indirect Investor, you need to provide your withdrawal request directly to your IDPS Operator. The time to process a withdrawal request will depend on the particular IDPS Operator.

WITHDRAWAL CUT-OFF TIMES

All withdrawal requests must be received by the RE by 2:00pm on a Business Day for processing that day and will generally receive the Withdrawal Price for that Business Day or, if the Withdrawal Price is not calculated for that Business Day, the next Withdrawal Price which is calculated. Any withdrawal request received after that time will be treated as having been received on the next Business Day and will receive the Withdrawal Price calculated for the next Business Day or, if the Withdrawal Price is not calculated for the next Business Day, the next Withdrawal Price which is calculated. The RE will generally determine the Withdrawal Price of Institutional Class units on each Business Day.

Where the RE receives a Large Withdrawal Request the RE has discretion to determine that the Withdrawal Price applicable to that withdrawal request will be the first Withdrawal Price calculated on or after the sixth Business Day after (and including) the Business Day on which the RE receives the withdrawal request.

For these purposes, a Large Withdrawal Request is a request that is:

- in respect of 5% or more of the units on issue at the time the withdrawal request is received by the RE; or
- received on a day on which the RE receives withdrawal requests for 5% or more of the units on issue on that day.

FURTHER READING

You should read the important information in the "Investing in the PIMCO Funds", "Managing your investment" and "Withdrawing your investment" sections of the PIMCO Reference Guide, about:

- application terms;
- cooling-off rights;
- authorised signatories;
- reports;
- withdrawal terms; and
- withdrawal restrictions,

before making a decision. Go to the Reference Guide at pimco.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

3. Benefits of investing in the PIMCO Diversified Fixed Interest Fund – Institutional Class

The Fund is an actively managed portfolio of domestic and international fixed interest securities. Significant features and benefits of investing in the Fund are:

INVESTMENT PROCESS

- Supported by a deep global presence, the Fund capitalises on PIMCO's thought leadership and time-tested investment process, which guides portfolio construction via a top-down macroeconomic outlook and rigorous bottom-up credit analysis.

EXPERTISE

- PIMCO is one of the largest fixed interest managers in the world with over 740 investment professionals globally as at 30 June 2018.
- With dedicated sector and regional investment specialists in multiple offices around the world, PIMCO's depth and reach allows efficient and effective access to all major global fixed interest markets.
- Dedicated experienced investment professionals focused on the domestic fixed interest market who provide coverage of active investment opportunities.

DIVERSIFICATION AND ACTIVE MANAGEMENT

- Designed as a core allocation to global and Australian fixed interest, the fund may provide diversification benefits amongst an allocation to other asset classes, such as equities.
- The Fund aims to provide diversified exposure to multiple economies, yield curves and sectors, which can improve risk-adjusted returns.
- The Fund is actively managed, which allows PIMCO to focus on securities regarded by PIMCO to have the strongest risk versus return attributes and avoid securities that are regarded by PIMCO to have insufficient value or a likelihood of capital loss.

INCOME AND CAPITAL GROWTH POTENTIAL

- The Fund seeks to provide a regular income stream by way of quarterly distributions (the RE may change the distribution frequency without notice).

REGULAR REPORTING

- Monthly, quarterly and annual reporting is provided to keep you up to date on your investments.

Please note that the RE does not guarantee the repayment of capital or any rate of return or the Fund's investment performance.

4. Risks of managed investment schemes

All investments carry risk. Different investment strategies may carry different levels of risk, depending on the assets acquired under the strategy. Assets with the highest long-term returns may also carry the highest level of short-term risk. The significant risks below should be considered in light of your risk profile when deciding whether to invest in the Fund. Your risk profile will vary depending on a range of factors, including your age, the investment time frame (how long you wish to invest for), your other investments or assets you may have and your risk tolerance. The significant risks of the Fund are described below.

We do not guarantee the liquidity of the Fund's investments, repayment of capital or any rate of return or the Fund's investment performance. The value of the investments will vary. The level of returns will vary and future returns may differ from past returns. Returns are not guaranteed and you may lose money by investing in the Fund. Laws affecting managed investment schemes may also change in the future.

The RE does not offer advice that takes into account your personal financial situation, including advice about whether the Fund is suitable for your circumstances. If you require personal financial advice, you should contact a licensed financial adviser.

MARKET RISK

The market price of securities owned by the Fund may go up or down, sometimes rapidly or unpredictably. Securities may decline in value due to factors affecting securities markets generally or particular industries represented in the securities markets. The value of a security may decline due to general market conditions which are not specifically related to a particular company, such as real or perceived adverse economic conditions, supply and demand for particular securities or instruments, changes in the general outlook for corporate earnings, changes in interest rates, changes in currency values, or adverse investor sentiment generally. They may also decline due to factors which affect a particular industry or industries, such as labour shortages or increased production costs and competitive conditions within an industry. During a general downturn in the securities markets, multiple asset classes may decline in value simultaneously.

Further, changes in tax, legal and economic policy, political events and technology failure can all directly or indirectly create an environment that may influence the value of your investments.

INTEREST RATE RISK

Interest rate risk is the risk that fixed income securities and other instruments in the Fund's portfolio will decline in value because of changes in interest rates. As nominal interest rates rise, the value of certain fixed income securities may decrease. A nominal interest rate can be described as the sum of a real interest rate and an expected inflation rate. Interest rate changes can be sudden and unpredictable, and the Fund may lose money as a result of movements in interest rates. The Fund may not be able to hedge against changes in interest rates or may choose not to do so for cost or other reasons. In addition, any hedges may not work as intended.

CREDIT RISK

The Fund could lose money, directly or indirectly, if the issuer or guarantor of a fixed income security, or the counterparty to a derivative, repurchase agreement or a loan of portfolio securities, is unable or unwilling to make timely principal and/ or interest payments, or to otherwise honour its obligations. Securities are subject to varying degrees of credit risk, which are often reflected in credit ratings. Bonds are subject to the risk that litigation, legislation or other political events, local business or economic conditions, or the bankruptcy of the issuer could have a significant effect on an issuer's ability to make payments of principal and/or interest.

CURRENCY RISK

The Fund may invest, directly or indirectly, in other countries, and if their currencies change in value relative to the Australian

dollar, the value of the investment can change. The Fund may also, directly or indirectly, take currency positions with or without owning securities denominated in such currencies. Any foreign currency exposure limits and hedging policies of the Fund are outlined in the Investment Guidelines section (see “5. How we invest your money”). There can be no assurance that the Fund will be hedged at all times or that the Investment Manager will be successful at employing the hedge.

DERIVATIVES RISK

The Fund may use Derivatives, directly or indirectly, for hedging purposes and/or for investment purposes. The value of a Derivative is derived from the value of an underlying asset. This involves basis risk as the value of a Derivative may not move perfectly in line with the physical security. Therefore, the Derivative positions cannot be expected to perfectly hedge the risk of the physical security.

Other risks associated with Derivatives may include:

- loss of value because of a sudden price move or because of the passage of time;
- potential illiquidity of the Derivative;
- the Fund being unable to meet payment obligations as they arise;
- potential for leverage risk (this is discussed in the Reference Guide);
- the counterparty to any Derivative not being able to meet its obligations under the contract; and
- significant volatility in prices.

Note that neither the RE nor the Investment Manager guarantee that the Fund’s derivatives strategy will be successful.

EMERGING MARKETS RISK

The Fund may invest, directly or indirectly, in Emerging Market securities. Foreign (non-Australia) investment risk may be particularly high to the extent the Fund invests in Emerging Market securities. Emerging Market securities may present market, credit, currency, liquidity, legal, political and other risks different from, and potentially greater than, the risks of investing in securities and instruments economically tied to developed foreign countries. To the extent the Fund invests in Emerging Market securities that are economically tied to a particular region, country or group of countries, the Fund may be more sensitive to adverse political or social events affecting that region, country or group of countries. Economic, business, political, or social instability may affect Emerging Market securities differently, and often more severely, than developed market securities.

FURTHER READING

You should read the important information in the “Risks of managed investment schemes” section of the PIMCO Reference Guide about additional risks that apply to managed investment schemes before making a decision.

Go to the Reference Guide at pimco.com.au. The material relating to the additional risks may change between the time when you read this PDS and the day when you acquire the product.

5. How we invest your money

Warning: Before choosing to invest in the Fund you should consider the likely investment returns, the risks of investing and your investment time frame.

INVESTMENT OBJECTIVE

To achieve maximum total return by investing in underlying funds that invest in Australian and Global bonds, and to seek to preserve capital through prudent investment management.

ASSET CLASSES AND ALLOCATION RANGES

Indicative asset allocation range (as a % of NAV)

| | |
|-----------------------|------|
| Fixed Income and cash | 100% |
|-----------------------|------|

In order to meet the Fund’s investment objectives, asset classes and investment ranges may be changed from time to time. PIMCO has full discretion in relation to asset allocation ranges. We will give unitholders written notice of any material variation which we believe they would not have reasonably expected.

BENCHMARK

50% Bloomberg Barclays Global Aggregate Index (Hedged in Australian dollars) and 50% Bloomberg AusBond Composite 0+ Yr Index.

MINIMUM SUGGESTED TIME FRAME

The minimum suggested time frame for investment in the Fund is 5 to 7 years.

RISK LEVEL OF THE FUND

Low.

There is a low level risk of loss of investment over one year. Investment in the Fund has the potential to produce medium level returns over the suggested time frame.

INVESTOR SUITABILITY

The Fund is designed for investors who wish to have a broadly diversified exposure to both domestic and international fixed interest markets.

INVESTMENTS HELD

The Fund invests in indirect and direct government, corporate, mortgage and other fixed interest securities. While the Fund invests predominately in Investment Grade securities, the Fund may invest in non-Investment Grade fixed interest securities and Emerging Market debt. The Fund currently seeks to achieve its investment objective by investing in other funds where PIMCO is the Investment Manager and PIMCO Australia Management Limited is the RE, primarily being PIMCO Australian Bond Fund and PIMCO Global Bond Fund. The Fund may also hold cash.

INVESTMENT STRATEGY

In pursuing the Fund’s investment objective, PIMCO applies a wide range of diverse strategies including Duration analysis, Credit analysis, Relative Value analysis, Sector Allocation and Rotation and individual security selection. PIMCO’s investment strategy emphasises active decision making with a long-term focus and seeks to avoid extreme swings in Duration or maturity with a view to creating a steady stream of returns. A number of these terms are explained in the Glossary section of the Reference Guide.

INVESTMENT GUIDELINES

PIMCO has adopted the following guidelines in managing the Fund:

- **Duration** – The average portfolio Duration of the Fund will vary based on PIMCO's forecast of interest rates and under normal conditions it is expected to range between plus/minus three years versus the Benchmark.
- **Credit quality** – The Fund will invest predominantly in Investment Grade securities but may in addition invest in below Investment Grade securities in certain circumstances.
- **Currency hedging** – PIMCO will normally seek to hedge the Fund's foreign currency exposure between 90% and 110% to Australian dollars.

Percentage limitations will apply at the time of investment. The Fund is not required to sell any securities in the event that such limitations are subsequently exceeded, whether as a result of market movements, applications or withdrawals from the Fund or otherwise. The Fund is not required to sell a security in the event such security is downgraded below the Fund's minimum investment quality, provided that such security met the Fund's minimum quality standard at the time of purchase.

A number of these terms are explained in the Glossary section of the Reference Guide.

CHANGING THE INVESTMENT STRATEGY/GUIDELINES

The investment strategy and the investment guidelines may be changed. If the investment strategy or the investment guidelines are to be changed, investors in the Fund will be notified in accordance with the Corporations Act.

LABOUR, ENVIRONMENTAL, SOCIAL AND ETHICAL CONSIDERATIONS

In buying, selling or retaining underlying investments PIMCO does not generally take into account labour standards or environmental, social or ethical ("ESG") considerations. However, to the extent that PIMCO believes those matters may affect the value or performance of an underlying investment they may be considered. In relation to this Fund, PIMCO does not apply a predetermined view as to what constitutes labour standards or environmental, social or governance considerations. These will be determined on a case-by-case basis for this Fund.

FUND PERFORMANCE

Up-to-date information on the performance of the Fund will be available by calling PIMCO Investor Services on 1300 113 547 (Australia) or +61 2 8823 2583 or visiting pimco.com.au.

6. Fees and costs

DID YOU KNOW?

Small differences in both investment performance and fees and costs can have a substantial impact on your long term returns.

For example, total annual fees and costs of 2% of your investment balance rather than 1% could reduce your final return by up to 20% over a 30 year period (for example, reduce it from \$100,000 to \$80,000).

You should consider whether features such as superior investment performance or the provision of better member services justify higher fees and costs.

You may be able to negotiate to pay lower contribution fees and management costs where applicable. Ask the fund or your financial adviser.

TO FIND OUT MORE

If you would like to find out more, or see the impact of the fees based on your own circumstances, the Australian Securities and Investments Commission ("ASIC") website (www.moneysmart.gov.au) has a managed funds fee calculator to help you check out different fee options.

The information in the following table can be used to compare costs between this and other simple managed investment schemes.

Fees and costs may be paid directly from your investment or deducted from investment returns. For information on tax, please see section 7 of this PDS.

| Type of fee or cost | Amount |
|--|--|
| Fees when your money moves in or out of the Fund | |
| Establishment fee | Nil |
| Contribution fee | Nil |
| Withdrawal fee | Nil |
| Exit fee | Nil |
| Management costs^{1,2} | |
| The fees and costs for managing your investment | 0.58% p.a. of the NAV of the Fund referable to Institutional Class units, consisting of a management fee and indirect costs ³ |

¹ Management costs quoted are inclusive of GST and net of any RITC at the prescribed rate (depending on the nature of the fee or expense).

² The RE may from time to time negotiate a different fee arrangement (by way of a rebate or waiver of fees) with investors who are Wholesale Clients (as defined in the Reference Guide).

³ The indirect costs are calculated and incorporate reasonably estimated amounts with reference to the relevant costs incurred during the financial year ending 30 June 2018.

ADDITIONAL EXPLANATION OF FEES AND COSTS

What do the management costs pay for?

Management costs comprise the additional fees or costs that a unitholder incurs by investing in the Fund rather than by investing directly in the assets.

The management fee is accrued daily and paid in arrears from the assets of the Fund at the end of each quarter. As at the date of this PDS, ordinary expenses such as those payable to the Investment Manager, Responsible Entity, Custodian, Administrator, auditor and other ordinary expenses of operating the Fund are paid out of the management fee at no additional charge to you.

The management costs shown above do not include extraordinary expenses (if they are incurred in future) such as litigation costs, the costs of convening Unitholder meetings and other costs. Management costs include indirect costs but do not include transactional and operational costs (such as the costs associated with investing the Fund's assets).

Indirect costs

Indirect costs generally include management costs (if any) from underlying funds and a reasonable estimate of certain costs of investing in over-the-counter derivatives to gain investment exposure to assets or implement the Fund's investment strategy.

Indirect costs are calculated and incorporate reasonably estimated amounts with reference to the relevant costs incurred during the financial year ending 30 June 2018.

Indirect costs of the Fund are reflected in the Institutional Class unit price and borne by unitholders.

Transactional and operational costs

In managing the assets of the Fund, the Fund may incur transactional and operational costs ("**Transactional Costs**") such as brokerage, settlement costs, clearing costs and applicable stamp duty when assets are bought and sold, the costs of (or transactional and operational costs associated with) derivatives (excluding over-the-counter derivatives) and the implicit costs or spread incurred on buying or selling the Fund's assets. These costs can arise as a result of bid-offer spreads being applied by trading counterparties to securities traded by the Fund.

Transactional Costs arise through the day-to-day trading of the Fund's assets or when there are applications or withdrawals which cause net cash flows into or out of the Fund. These are reflected in the Fund's Institutional Class unit price.

We estimate that the *total Transactional Costs* for the Fund during the year ended 30 June 2018 was 0.13% of the NAV of the Fund referable to Institutional Class units, of which 0.02% was recouped via a Sell spread (see below) when redemptions took place, resulting in *net Transactional Costs* of 0.11%. The dollar value of these *net Transactional Costs* over a 1 year period based on an average account balance of \$500,000 is \$550. However, such costs for future years may differ.

As net Transactional Costs are factored into the asset value of the Fund's assets referable to Institutional Class units and reflected in the unit price, they are an additional cost of investment to the

investor but they are not a fee paid to the RE or the Investment Manager.

Buy/Sell Spread

The Buy/Sell Spread reflects the estimated costs incurred in buying or selling assets of the Fund when investors invest in or withdraw from the Fund and is designed to ensure, as far as practicable, that transaction costs incurred as a result of an investor entering or leaving the Fund are generally borne by that investor, and not other investors. The Buy/Sell Spread is an additional cost to the investor but is incorporated into the unit price and incurred when an investor invests in or withdraws from the Fund and is not separately charged to the investor. The Buy/Sell Spread is paid into the Fund and not paid to the RE or the Investment Manager. There is no Buy Spread at the date of this PDS and the Sell Spread is 0.10% upon exit. Based on the current Buy and Sell spreads, the dollar value of these costs based on a withdrawal of \$500,000 is \$500 for each withdrawal transaction, and currently nil for each application. The Buy/Sell Spread can be altered by the Responsible Entity at any time to reflect the actual or estimated transaction costs incurred by the Fund and the Responsible Entity will not ordinarily provide prior notice. Generally, there will also be no Buy spread incurred on distributions which are re-invested. The Buy/Sell Spread may change, without notice, for example, when it is necessary to protect the interests of existing members and if permitted by law. Any updates to the Buy/Sell Spread will be made available on PIMCO's website.

Can the fees change?

Yes, all fees can change without investor consent, subject to the maximum fee amounts specified in the Constitution. The maximum management fee specified in the Constitution is 1.1% per annum of the gross asset value of the Fund (exclusive of GST). The current fees are as set out in the table on page 6. The RE has the right to recover all expenses properly incurred in managing the Fund and as such these expenses may increase or decrease accordingly. The RE will generally provide investors with at least 30 days' notice of any proposed increase to management fees.

Other service fees

Additional fees may also be paid to a financial adviser if you have consulted a financial adviser. You should refer to the Statement of Advice provided by your financial adviser in which details of the fees are set out.

Updated fees and costs information

Estimates may be based on a number of factors, including (where relevant), previous financial year information based on reasonable enquiries and typical costs of the relevant investment. As such, the actual fees and costs may differ and are subject to change from time to time. Updated information that is not materially adverse to investors will be updated online at www.pimco.com.au, or you may obtain a paper copy of any updated information from us free of charge on request. However, if a change is considered materially adverse to investors, the RE will issue a replacement PDS and/or incorporated information, both of which will be available online. You can also obtain a copy of these documents, free of charge, by contacting us.

EXAMPLE OF ANNUAL FEES AND COSTS FOR THE FUND

This table gives an example of how the fees and costs for this managed investment product can affect your investment over a 1 year period. You should use this table to compare this product with other managed investment products.

Example – PIMCO Diversified Fixed Interest Fund – Institutional Class

BALANCE OF \$50,000,000 WITH A CONTRIBUTION OF \$5,000 DURING YEAR¹

| | | |
|------------------------|------------|--|
| Contribution fees | Nil | For every additional \$5,000 you put in, you will be charged \$0. |
| Plus management costs: | 0.58% p.a. | And , for every \$50,000,000 you have in the Fund you will be charged \$290,000 each year |
| Equals Cost of Fund | | If you had an investment of \$50,000,000 at the beginning of the year and you put in an additional \$5,000 during that year, then you would be charged fees of: \$290,000 ² What it costs you will depend on the fees you negotiate. |

¹ This PDS is required to use examples based on an additional contribution of \$5,000. However, the minimum additional investment amount for Institutional Class units in the Fund is \$500,000. This example assumes the \$5,000 contribution occurs at the end of the first year, therefore management costs are calculated using the \$50,000,000 balance only. The management costs would be \$290,029 if you had invested the \$5,000 for a full 12 months. Indirect costs are not a fee earned by or paid to the RE or the Investment Manager.

² Additional fees may apply. Please note that this example does not capture all the fees and costs that may apply to you, such as the Buy/Sell Spread (currently there is no Buy spread). Additional fees may be payable to third parties including financial advisers. You should refer to the Statement of Advice provided by your financial adviser in which details of the relevant fees are set out. ASIC provides a fees calculator on its website www.moneysmart.gov.au, which you may use to calculate the effects of fees and costs on your investment in the Fund.

7. How managed investment schemes are taxed

Warning: Investing in a registered managed investment scheme (such as the Fund) is likely to have tax consequences. You are strongly advised to seek your own professional tax advice about the applicable Australian tax (including income tax, GST and duty) consequences and, if appropriate, foreign tax consequences which may apply to you based on your particular circumstances before investing in the Fund.

The Fund is an Australian resident for tax purposes and does not pay tax on behalf of its members. Australian resident investors are assessed for tax on their share of any income and capital gains generated by the Fund and capital gains on disposal of their units in the Fund.

FURTHER READING

You should read the important information in the “Taxation considerations” section of the Reference Guide, about taxation before making a decision.

Go to the Reference Guide at pimco.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.

8. How to apply

To invest please complete the Application Form accompanying this PDS and send it to:

PIMCO Investor Services
GPO Box 804
Melbourne VIC 3001

Accepted payment methods are included in the Application Form.

COOLING OFF PERIOD

No cooling off period applies to the offer made in the PDS, as the units offered under this PDS are only available to Wholesale Clients.

ENQUIRIES AND COMPLAINTS

If you have an enquiry regarding management of the Fund, please speak to your financial adviser or contact PIMCO Investor Services on 1300 113 547 (Australia) or +61 2 8823 2583 or email investorservices@au.pimco.com.

Please contact the RE if you are not completely satisfied with any aspect of our services regarding the management of the Fund. For further information regarding the complaints process please refer to the Reference Guide.

If you are investing through an IDPS, then enquiries and complaints should generally be directed to the IDPS Operator, not the RE. However the RE's and PIMCO's complaints process is also available to indirect investors.

The Financial Ombudsman Service will be replaced with the Australian Financial Complaints Authority (“**AFCA**”) with effect from 1 November 2018. Updated information and contact details on AFCA will be provided on our website pimco.com.au on or before 1 November 2018.

FURTHER READING

You should read the important information in the “Enquiries and complaints” section of the Reference Guide, about enquiries, complaints and the Financial Ombudsman Service before making a decision.

Go to the Reference Guide at pimco.com.au. The material relating to these matters may change between the time when you read this PDS and the day when you acquire the product.